# THE * TIMES 

Hostages shot and television journalist kidnapped in Lebanon Three Britons killed: 400 saved in jet
 Human time-bomb
attempt foiled by
Heathrow security


| d venishet | he police have refised to Continned oo page 20, co |
| :---: | :---: |
| Kinnock | America criticizes |
| blames |  |
| Thatcher | From Christopher Thomas, Washington |


|  | Christopher Thomas, Washington |  |
| :---: | :---: | :---: |
| Or deateris | Deep disenchantment with Western Europe, witb the | He could not say specifically whether Colonel Gadaffi was |
| ByAnthooy Eevins | R. | e |
| 攸cal Corresponden |  |  |
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| fute" |  | expressed "considerable dis- |
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| sbeling of the B |  | ly |
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| N. Mioister of Slate at the | Mr Ree | He did not mention Spaio. |
| Foreign Office, told MPs Ihat careful consideration had of Tuesday's raids for the | Slracey will be lo brozd |  |
|  | wider dimension of coller1 | The obvious hope |
| He insisted the Govemment could not allow its hands to be tied by the threat of temorist reprisal. | westem. |  |
|  | Mr Lary Speakes, the | Ho |
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| ${ }^{\mathrm{Mr}}$ Kinnock commented |  |  |
| complicity in the American action the Govemment did abandon people who were |  |  |
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|  | his whereabouts" he added. |  |
| hostages. and alive. ot their fate. <br> "They did not make suftcient calculation of consider- |  |  |
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| ations like these in giving their consent |  |  |
| "I say 'they; but 1 do not |  |  |
| think that the critical decisions were made by the Prime Minister alone." |  |  |
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| Easlier. Mrs Thatcher related to ibe Commons the report of Sir Geoffrey Howe the |  |  |
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| of Sir Geoffrey Howe the Foreign Secretary, on his Paris meeting with other EEC mio- |  |  |
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| ic measures. <br> "If anythinge the need to do |  |  |
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## You'll go far with the right commections.

## Swindon goes a long way to meeting big business's needs - by being a short way from everywhere that

 Lonts. 50 minutes by train, Heathrow an hour
## Privatization of water, gas and electricity will cut costs, minister says



## Prisons dispute threat to courts

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Tory anger at Shop Bill dissenters





## Violence fears at

 'loyalist' funeralBy Gavin Bell

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## Science report




## Civil Service failing to attract bright recruits because of poor pay




# Reagan'srage <br> While Europe <br> week's Spectator 

debated, America attacked. Despite US warning noises, the world was taken by surprise. Why did American patience run out? What made President Reagan so angry?

In this week's Spectator, Christopher Hitchens reports from Washington on the forces which made the bombing of Libya inevitable. He conveys the mood of frustration which prompted military action and looks ahead to a dangerous future: "With Americans afraid to travel, is it conceivable that it is the American public and not the terrorists - who can't hide?"

Meanwhile, from Tripoli itself, Charles Glass contributes his eyewitness account of the devastation.

In happier contrast, this
features a special Spring books section.

John Mortimer examines the new Oxford Book of Legal Anecdotes which tells the student more about "the splendours and miseries of life at the bar than a hundred textbooks."

Anita Brookner unravels the mystery of Patricia Highsmith. John Gielgud gets his own back on the critic James Agate. Colin Welch considers Canetti. And Elizabeth Longford and John Bayley review volumes that have caught their attention, while P. J. Kavanagh launches his new. books column.

Book yourself into The Spectator this weekend.
SPECIATOR

# PM challenges Labour to vote for anti－terrorism Act 



## Tight security ordered at Middle East posts

LEBANON DEATHS

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## These motorists cut the cost of their motor insurance－







Plans ready for prison strike


## IISPUTE





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## Unit labour costs crucial

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## A RANGE

FOR THE
UPWARDLY MOBILE.

by the remarkable suspension of the Citroën BX.

What subsidence? What uneven road surface?

Cobbled streets, corrugated farm tracks, even newly laid stretches of motorway. The BX takes them all in its stride.

What load? What luggage?
The suspension adjusts itself automatically to different loads. So the car handles exactly the same whether you're on your own or off on the family holiday.

What wind?
Because the suspension is self-levelling, it holds the BX at the correct and constant aerodynamic angle, whatever the load. What we achieved in the wind tunnel, you'll achieve in the wind.

What sleeping policeman?
Sorry officer, didn't notice you there.

What boulder?
The self-levelling suspension system is braced by rigid MacPherson struts to give you tighter, tauter roadholding. Front-wheel drive (of course) and front and rear anti-roll bars (naturally) help you steer clear of the otherwise unavoidable.

What dog? What tricycle?
The disc brakes are poweroperated, so you stop that bit shorter in an emergency.

What landmine?
Come now, even the BX has its limitations.

There are twelve hatchbacks and three estates, with petrol or diesel engines, and the range starts at only $£ 5,675$.

To test-drive one, dial 100 and ask forFreefone Citroën Cars.

What's keeping you?
CITROËN BX

[^0]Ombudsman to take up home loans complaints



## Ex－tenant buyers ＇falling into debt＇

Grater protection is need－ $\left.\begin{array}{c}\text { their incomes are generally } \\ \text { ed forcouncil tenants who buy } \\ \text { lower than the average }\end{array}\right)$ ed for council tenants who buy
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I．How many households in the United Kingdom are an old person living alone？
$\square \operatorname{lin} 30 \square \mathrm{l}$ in $13 \square \mathrm{l}$ in $10 \square \operatorname{lin} 7$
2．How many old people have no living relatives？
$\square 50,000 \square 100,000 \square 300,000 \square 500,000$
3．How many old people have no regular visitors？
$\square \mathbf{2 0 0 , 0 0 0} \square 450,000 \square 750,000 \square 1,000,000$
4．How many old people cannot get in and out of bed unaided？
$\square 20,000 \square 34,000 \square 70,000 \square 189,000 \square 500,000$
5．How many old people died in their homes from the cold in I985？
$\square 200 \square 571 \square 1,000 \square 10,512 \square 100,000$
6．Britain has I．I million dwellings statutorily defined as unfit for human habitation．How many are inhabited by old people？
$\square 50,000 \square 150,000 \square 250,000 \square 350,000 \square 500,000$
7．How old was：
a）Winston Churchill when he first became Prime Minister？
b）Michelangelo when he started work on St．Peter＇s，Rome？

8．How many centenarians received congratulatory telegrams from the Queen a）in I965？b）in 1985？

9．How many old people depend upon Supplementary Benefit？
$\square 1 / 2$ million $\square 1$ million $\square 2$ million $\square 3$ million $\square 4$ million $\square 5$ million
10．What are we doing about it？

Angry Gadaffi denounces US and UK from his secret HQ
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EEC seeks world talks on ways to fight terrorism

America orders Sudan exodus

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## Hunt for a plastic weapon detector

 Botha warns of rising
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torturing prisoners By Paul Vallely Political prisoners in Ethio-
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## TEST YOUR POWERS OF COMMITMENT. <br> (Answers to page seven)

I. One household in seven in the UK is an old person living alone.

Help the Aged funds day centres throughout the country. For many old people, day centres are their only chance of companionship.
2 Nearly half a million old people have no living relatives.
Help the Aged is aiming to place one minibus every week with voluntary groups. For no less than 20,000 old people who already use this service every week, it is a vital link with the community.
3. One million old people have no regular visitors.

Help the Aged's Lifeline Appeal has already placed nearly 1,000 emergency alarm systems in the homes of old people who are vulnerable and at risk.
4. 189,000 old people cannot get in and out of bed unaided. 695,000 can't cope with stairs. 757,000 can't bath or shower without help. 1,056,000 can't walk unassisted.
Help the Aged is funding day hospitals where old people can recover their independence and confidence, after illness or injury.
5. Last year, 571 old people died in their homes from hypothermia. This year, the figure will be much higher.
Besides campaigning for better heating subsidies and better pensions; the day centres we support provide warmth and a hot meal, for some old people their only regular hot meal.
6. 500,000 dwellings - nearly half of our most appalling housing - is inhabited by old people; who are least able to cope.
Help the Aged is campaigning for better housing provision for old people, both in the public and private sectors, because old people aren't "them", they're one in five of us.
7. Winston Churchill was 65 when he became Prime Minister. Michelangelo was 71 when he started work on St. Peter's, Rome. A reminder that being $60+$ can be the beginning, not the end of a lifetime's achievements.
8. In 1965, 448 centenarians received a congratulatory telegram from the Queen. In 1985, the figure was 1,819 .
Between 1981 and 2001, the number of people aged over 75 will increase from 3.1 million to 4.1 million. More and more of us are going to live to be old. Yet what is in store for us if we let things ride?
9. Nearly two million old people depend upon supplementary benefit. Put another way, that's one in five pensioners.
10. These facts paint a grim picture of what it can mean to be old in Britain today. Help the Aged is dedicated to improving this situation by campaigning for better pensions and heating allowances. Funding | Day Centres, Day Hospitals and Hospices. Providing emergency alarm systems and minibuses. To find out more about our work, or if you would like to make a donation, please write to: John Mayo OBE, Director-General, Help the Aged, Freepost, St. James's Walk, London ECIB IBD.

## Loxes and Fishes.

 The ingredients of Birds Eye Fish Fingers have a long history.This evening, offer your children a choice.
On one hand, they can have bread and fish. On the other, Birds Eye fish fingers.

Your picky young progeny will, we confidently predict, go for the fish fingers.

But what they'll have consumed is breadcrumbs, cod and seasoning. No preservatives. No artificial colouring.


So what's changed in two thousand years?
Freezing. That's what enables us to bring you fish fingers. It's a process as natural as our ingredients. Take another example, our garden peas.

They can actually be more nutritious than fresh ones. This is because wefreeze them within two and a half hours of picking them. (We're alone among frozen food manufacturers in doing this, we might add.)

Fresh vegetables, in fact, can lose nutritional value all along the line.

Freezing keeps nutrition in. It also means you can enjoy produce out of season.

There's not a lot more we can add.
The effectiveness of the freezing process means few additives.

As with our peas, our Country Club range of vegetables are as natural as Nature grows them.

We've never been tempted to add colour. Or preservatives.

Not even salt or sugar.

## What about prepared foods?

We review our recipes constantly. Every product in our range. For example, we've just completed a major programme to reduce our use of additives.

You may have read our announcement about artificial colours including the much debated tartrazine.

We have now eliminated tartrazine from all our products. We have not, however, removed all additives. Some are essential if we are to bring you the product in the best possible condition.


Or to make it taste the way you expect.
We can assure you these additives will be kept to a minimum.

We've also reviewed our sugar, salt and fat levels.
Indeed we've produced low fat versions of some of our products. (Two tasty examples: Beefburgers and Grills.)

What is an unhealthy food?
There's no such thing. But there is such a thing as an unhealthy diet. The odd helping of burger and chips, for instance, need cause you no concern.

As long as they're part of a balanced nutritious diet which doesn't have excessive fat, you've very little to worry about.

To help you know where you stand on such things, we print nutritional information on all our frozen food packs. We've done it since 1979.

But then we've always adopted an open attitude to nutrition. (It must have something to do with being the founders of the British frozen food industry.)

## A little reading matter.

We've published an interesting little book about healthy eating. We'd like you to read it.


For a free copy, write to Freezeline, Birds Eye Wall's Limited, Walton-on-Thames, Surrey KT12 1NT. Please include a $9 \prime \times 61 / 2^{\prime \prime}$ stamped and addressed envelope. It's worth going to the trouble.

Birds Eye. Naturally, we're concerned. Limited W $9^{\prime \prime} \times 61 / 2^{\prime \prime}$ stamped and addressed envelope.

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# Gorbachov dazzled as Honecker preaches microchip revolution 

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## EEC farm <br> lobby in first defeat

## The European "Parlianenn has voted for a price friez for EEC farmers tit is the firsis defeat for the satriculural lobby in ithe annual farut price

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## Dinner for Tejero earns jailer sack

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PUBLIC NOTICE
DISPOSAL AUCTION
of several hundred exceptionally PERSIAN CARPETS
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HLLTON INTERNATIONAL HOTEL, KENSINGTON, HOLLAND PARK AVENUE, LONDON W 1

ON SUNDAY, 2011 AP same day.
viewing from noon sat
Payment cash, cheque or all major credit cards.




years' celebration means


TWA has been flying passengers across the Attantic for 40 years. That's why we're No. 1 across the Atlantic now

Now we're celebrating. And we'd like you to celebrate with us.

So we're offering a range of exciting and money-saving deals to those of you who book TWA transatlantic flights for travel completed by 12 th June.

Look at what you can get flying TWA now. a Hertz car for only $\$ 40$ a week (that's about $£ 27$ ). TWA flights in America for only $\$ 40$

## Chirac begins to edge Mitterrand out of foreign policy arena



Patient wins right to refuse feeding
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each (minimumsix, maximum eight) - and a stay in aHilton Hotel for $\$ 40$ per person per night. These are the exciting offers TWA is making to celebrate its 40 years' service.

So make sure you plan your visit to the USA around TWA. These schemes are operated by selected tour operators*. Certain conditions apply, so check with your Travel Agent.

You'll enjoy it more, find it more convenient and a lot more enjoyable to be flying with the airline that leads the way to the USA - and has been doing it for 40 years.

First peace signs in Punjab begin with police reform
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## Begum Zia Unmarried

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and return his soldiers to thei barracks In a statement in her name tione leaders she vowed on rosist he May 7 eleccuion called by
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Douich cooples livign logether
as if they Court sourreses said Er thar nationas stide howevy treat unmarried conples difgone thro
geremony.



Identify your company's energy wasters and save yourself a fortune.


## Staying on in Libya

With tension over the American bombing at its height, what is life like for the 5,000 Britons who work in Libya? Andrew Lycett catches the mood of a community well accustomed to hazards and frustrations


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That fight is for the moment
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 Pike's five years in Libva (where
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the east (including 1.000 io









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There are also the church-goers
About 30 people meen regularly abo
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ralian embassy. Therifore ihe
Forcign Office is currently advising
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'One doesn't press for on the telephone
1985 he figure was dowa 20 f 238
million. In the first two monthe of his year, exports have increased by




 Libsa, which prevented Americican
ii companies based there from oridering sparese from the US. Now, says Mr Road "if certain sourtem,
of empuipment are ctosed to hem, they go to the nearess equivalentri.
The larges praject im Libaz is ithe Sisilinon Grear Manmade River, desen south tit pparched. towns
along the Mediterranear coos. The
prien is project is managed by Brown \&
Root an Americar. company,


 Als is calm Maskelil manageing diraccor of the liguid enginetering division phreys oversese atown 20 of his.
company's wotrofores in Libya. He

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## SATURDAY

## The weekend starts here <br> 

Pearl harbour For a humdred years, the men of Broome on the
nortb-west coast of A Australia have $\operatorname{Iish} h e d$ for north-west coast of A Astralia have fished for pearsis in the fodian ocean.
an extract trom her newt book describes a town

Playing drag-time Denis Quilley in La Cage - Pouffolio Gold$£ 8,000$ to be won
Can you always get your copy of The Times?


St John-Stevas brings.Bagehot to book


 and witipg bike we gar















$\frac{\text { The umpire of the }}{\text { British constitution }}$ British constitution
$\frac{\text { bas much to teach us }}{\text { still, acconding to his }}$
latest editor



The real victims of fear
 ELLE explores the high street, hunting down chain store chic.
Fastening onto fast food facts.
chain store chic.
Fastening onto fast food facts.
Finding out who are the kings of the shopping

solurion vo noeg jungle. the way to the top of the shops.
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## Mixed double trouble

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| give himselían electric shock to deal with ant pain not inandled by the with ant pain not nanded by and moderate doses of heary drugs．and to slasy clear headed． <br> If my fumour was removed． might be alloued a or 40 more years uorse thing that could happen 10 me． People say you can live with any＇ amount of dissbility：but jou cantit live unth constant pain． <br> 1 think that you can live with it sou know that it is not going to he permanent．It sounds morbid hut means．I ve hhough about it endless－ ly．And the real fear is of being out of control and totally vuinerahle． $\qquad$ ear．when The Best Years Of Clive cime close 10 dying． said thai m？lumour offers me a way out which would be a welcome release． 1 found 1 feh verg frightened． Quite suddenly 1 starred 10 get temhle spasms． 1 got a great deal of tbal there had been a progression of the tumour inot the brain stem．They would hope to get me through to Chrisimas． $\qquad$ you haven＇ 1 gol longe but you still Comprehend it You think＇l still feel terrible． 1 realk thoughl that it was the end．：iext day 1 said 10 myself． God．I want to get up now．out of this bed．and 1 can＇t 1 can＇t move．＇It was very much like being in a dream really：looking inside the situastion． and to in and make it through to soft option and nave more treat－ ment． 10 prolong life and 10 stop the now I can hardly say the word cancer －it is like a tabboo． Everything became so much not worth going on．my energy and strenguth were being drained away and that death was actually coming 1 had turned away from more treal－ ment in the past But while the tumour is growing there is a chance - a light at the end of the tunnel $-a$ The play is still waiting for a was shown at the British Academy of Film and Television Arss．On Tuesday Clive went into the Royal Marsden for a third course of chemotherapy to keep him going because he wants to see the play hroadcast． <br> I went in last week because I happen if 1 stopped the treatment．I asked about the relevance of feeling infection during the course．if the treazment is not zoing 10 make any difference to the advance of the tumour．I didn＇t get any answers． |
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# To achieve，and then to die 


＇I think now that if they cured the tumour it would be the worst thing that could happen to me＇ or his spinal colummour from the the the sugery
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ing schools．The Stroud
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Dr Thomas Stuttaford


## Now there＇s an easier way to collect Britain＇s beautiful and historic First Day Covers．

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##  <br> THE TIMES DIARY

Gumming the works






 Portent


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 High drama



 School daze




Cop steward



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Private bars?



 Criminal Evidence Act, custody
suites is what they have been old
to call lhem.


而 Scramble!



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## A religious revival on the air

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Tom Hadden and Kevin Boyle put forward a plan to alleviate the suspicions of Northern Ireland Unionists without alienating Catholics or offending Dublin

## Making Hillsborough work

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## Indo additives

Philip Howard: New Words for Old


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grean noves and films.
1 was reminded


Clifford Longley on the surprise success and significance of a recent radio series

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Nato-Reagan's real victim

David Watt .

## 4

1 Pennington Street. London E1 9DD Telephone: 01-481 4100


The Government's dispute
with the prison officers is
ostensibly about quantities. ostensibly about quantities.
Cost io the jails have risen at
faster rate than the inflow of a faster rate than the inflow. of
prisoners (whose numbers prisoners (whose numbers
have increased substantially).
Excessive amounts of. overlime are worked. pushing
prison officers' earnings up. prison officers' earnings up.
They are. however, reported to
seethe because. unlike the seethe because, undimmed with no geoerous indexation Many of the figures dis-
lay ed in the Home Office's accounts for the prison service. ali. poiticaraiy and managenimen cannot wiscience preach to other public sector employees, iotaputs of tax-generated revenue and better "product., without prison officers. The known ers Association should not ooh privale and public secmanagers' right to manage a mature of the peoal regime self is almost $a$ by-product of int the employees ${ }^{\text {. }}$ managers in theory only, heir discretion thwarted by he power of the POA to veto change. one of that is nw. What al encouragement given by Ministers to the criminal jusby more and longer prison terms. Receptions into prisons leapt last year, The stem pros-
currently contains more pres

MAKING PRISON
 .is bond


PAY

## LETTERS TO THE EDITOR



## A moral question

From Mars Mary Godden
Sir Heroism of all kinds and
murderous attacks on innocent people are an abomination
Legally $i$ a
appears
that

From Mr E Bailey
Sr ir Well done. President Reagan,
and thank you, Mrs Thatcher fo
and thank you, Mrs Thatcher for
supporting bim.
At
Burst someone has found the


Grange Road.Llangollen, Clwyd. War memories
 irrational and disproportionate
American anack on Libyan tar-
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Apparently white I slept 1 was
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 much other senseless suffering
Some of
currently wis pos deplore
for
fore

 public dissent from crimes done in
our ow name such as has no
been seen sine Suez In the mean time 1 have a
question for MI Thither. On
Study my enure family will be
gather at
 Yours faithfully.
PARSON.
The University of Sheffield.

From Professor H. A. Ref
Sir, In 1 ign, white working for
SOE (Special Operations Exec
 German bombers taking off from
a French airfield But Franco bad
beck militarily defeated by the
occupying power. We haven"
tiasowever, unless we start mego-
use of Brink deny the US the territory for their use of Brits territory for then
military purposes we y shall find
ourselves permanently echoing
the policy of the Oval Office. while
the policy of the Oval Office. while
the Forte Office becomes al
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## Defensive v offensive action



Marames
April 16.

Yours faithfully
E BAllsy
8 Macs Baches Deparnme
Sheffield,
April 15 .

## been -yet, However,

most redundant
Yourverv tull
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Yours very truly
HARRY NE
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Col Park, Ria
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Lancashire.
antrayed from their target missiles which be back to earth. is un doubted repugnant to any policy which involves risk to ionocent life. But to shrink
from effective anti-terrorism involves the same risk on more casualties That being so, the duty of action to clearly defined mill avoid collateral harm to civil hans - even hough some
to bystanders is inherent in
military operations was planned and - with one Important excl
cured precisely.
The exception The exception, as far as the
tin flimsy evidence permits us o judge, was the a alack upon
he house provided by Libyan which was situated io a lassies. It was certain. But
legitimate military targe. But
whether it was a prudent target opeo to quesuiv error -over sad its consequences

- rule out he entire policy.
This
to justify rr Thatcher's agreement to be justified even if the raid is public opioion io the United hostile to European as mien ignore American concerns
Britain as the beneficiary FS military help during the ward of sentiments that isolationism.
Mr Heath argument on the grown
America, in defending Europe
against Soviet power, was
actuated in interest rather han by sentiment. That
surely a coldhearted view of run undermine it it it naive
Machiavellianism to imagine herat nationons, especially regard only factors like resentment an What the last few days has
revealed, however, is that the reserve of affection among the
British people for the United
State supported a special relation-
hip of unique value to this country, has fallen change of national sentiment
at their - and our - peril.

APRIL 181880
would


## Hours not theirs

From Mr F.G. Berth


## hen British Telecom time I don's like it either, but 1 find in

 Yours surly
FoG. BeTH.
20 Lindane.

# , 盆號 COURT AND SOCIAL 

## COURT CIRCULAR         <br> Birthdays today        <br> Service dinner  <br> Memorial Service 

## Forthcoming marriages



## N



Rent din simuir


Births, Marriages, Deaths and In Memoriam


## and




OBITUARY
M ROBERT MARJOLIN

Architect of modern France


Royal Russell
School, Croydon


## Luncheon



## Dinners

## 




| MAJ-GENSTR EDMUND |  |
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| Majorcenera Sir Edmund | Office as Staff Captain from 1934.36. |
| EMC, who served with |  |
| Royal Scouts Fusiliers | He was a grod polo playert and was in an umusualy good |
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## Teachers could strike if not allowed to talk



Irish police seek two more in kidnap hunt


## Human time-bomb attempt frustrated

## How




10 cals. For those tho like small talk.


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Eritish Telecom Payphones. Me're ringing the changes.

## Market hopefuls line up to make a debut




## Hestair profits leap

Bysion
Intemational investors incommercial property ANNUAL RESULTS 1985

|  | ${ }_{9}^{1985}$ | \|ex |
| :---: | :---: | :---: |
| Net Rental Income | 19,424 | 17,468 |
| Profit after Taxation | 7,085 | 6,326 |
| Earnings per Share | $8.61 p$ | 7.73p |
| Value of Investment Properties | £283 million | ¢252 million |
| Net Asset Value | £162 milion | £144 mililion |

- $11.2 \%$ increase in net rental income
- $12.0 \%$ increase in profit after tax
- $12.6 \%$ increase in net asset value.
- Final dividend of 3.35 p per Ordinary Share proposed,
making a totar $9.7 \%$.
a Valuation surplus on completed and let properties E 23 million
-Funds available to finance all a
Brixton
Eriate


## Loan rate optimism boosts index



## Posgate alleges $\mathbf{P}$ \& $D$ Woolworth fends off Dixons

 chiefs 'less than frank'

| Wootwornh Holdings yesthe face of the $£ 1.6$ billion eover bid from Dixons, the trical goods reazier Mr Geoffrey Mulahy, the Ter executive, dismissed the ms chaiman of Dixons ements over the linst two ks save shown be does oot olworth is in | By Alison Eadie <br> sification had beeo less than successful. <br> Mr Mulcahy said that the Woolworth group had not the instiutional buy-our Selling space had expanded from 127 millioo square feet to 15 million square feet scheduled by the end of this year. However, he cooceded that Woolworth stores, as distinct from $B$ \& $Q$ and $C o m e t$, were trading out of 7.5 million square feet now, compared with 9 millioo square feet three years ago. | stores being in uneconomic locations. <br> Woolworth is not tempted to keep it open even though it is a slone's throw from the headquarters of the Pruden tial, one of the company's biggest institutional shareholders <br> Mr Mulcahy also poioted oun Woolworth stores profils were deciared after chargiog market rent and after ed $£ 60$ million to group profits last year against the declared |
| :---: | :---: | :---: |
| APPOINTMENTS |  |  |
| etapraxis: Lord |  | Dixons Group: Mr A $P$ Dignam is to be dire corporate planniog. |
|  | Bell is to be joiot manaping director aod he will also join |  |
|  |  | arnership. |
|  | advertisement dírector, succeeding Mr R J Harris, who is | has |

## MORE SUCCESS FOR SCOTTISH WIDOWS.

The Viscount of Arbuthnott; CBE DSC, Chairman of Scottish Widduig' Fynd and Eitite.
Assurance Society reports on the suciess of 1985.


New annual mremiums for
New stingle prepuiums for the same contracts

250,000,000

$-\$ 79,000,000$

[^1]interim bonus rates but substantial increases have again been made to the terininal bonus. rates for most terms. A 25 -year with profits 1961 ment assurancereflected on 1 lebruary 1561 by a man aged 29 , subject to a monthly premium of $£ 30$, paid out a maturity value o. anj, This represents a net annual rate of return to ignoringhoder cuer the 20 -year period or $11 \%$ ignoring any. tax relief which might have been available on the premiums and the cost of life assurance cover The corresponding maturity value for a 10 -year endowment assurance £8,321 compared These figures keep the Society firinty $16 \%$. top performers in terms of the results yschieved for with profits policyholders.

UNIT TRUSTS LAUNCHED
This year, on 14 Februairy 1986, we launched fegasus UK Equity Trust. £34M M was invested in the Trusts during the 6 week launeh pariod. HARD WORKING STAFF
All members of the Society's staff are to be thanked for sparing no effort to ensure our success in an eventful year with no shortage of fresh challenges. Throughouf the staff there is a real desire to provide a high staindard of service to our policyholders, and this spirit is an important factor in maintaning the Society's reputation as a progressive and successful institution.

THE FUTURE LOOKS GOOD The successful latinich of our new Pegasus range of Unit Trusts and other major sales initiatives give as hope that the outcome for 1986 will be reasonably satisfactory. With an excellent record on past results, a well trained and lively salestorce plus keen and efficient administrative back ${ }^{3}$ pr the Society will certainly maintain its place among the leaders.
caser

## A SMALL POINTER TO HOW MUCH OUR OFFER EXCEEDS THE DISTILLERS SHARE PRICE.

GUINNESS PLC

## Building societies warned against abuse of power <br> 

| Atleast everyone's got aroof |
| :--- |
| over theirhead thesedays. |$|$

 $\begin{array}{lll} & \\ \text { By Derek Harris }\end{array}$
Spirits sales set for record after 11\% surge in 1985
By Our Industrial Editor
 least It was the second largest
lopume of spirits sold during
the pass quarter century and the past quartier century and
this year is likely to prove a
record An iocrease of less than 5
per cent is now needed 0 on
surpass the peak sales year of pserpass the peak sales year of a
1979. said the Wine and Spirit
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First architect coming to market By Jadith Hantey of architects to come 10 tithe
market It is to be lauched oo

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natio of $16.7{ }^{\text {by }}$ Capel-Cure
 cent of its equity 10 raise compete with cootracyors of E700,000. The money will be. The company specializes in
used to pay for compmer airpordesign His

## SAA move to Heathrow Terminal 1. <br> For air travellers connecting with other airports

 throughout the UK, Ireland and Europe, SAA ofre flying simplicity at Heathrow Termickto South Africa. Or flying back
More non-stop flights. Plus far and away the best wirline the route, says Business lraveler
Wine Survey). More than ev

## 

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1. . Study the easy-to-follow instructions on your Acceptance Form and fill it in. If you do not have an Acceptance Form or are in any doubt as to the procedure for acceptance, please telephone the Argyll Helpline in Edinburgh on (031) 5567761 or (031) 5581252.

2.2.Return your Acceptance Form together with your share certificate(s) and/or other document(s) of title to The Royal Bank of Scotland plc, Registrar's Department, PO Box 86, 34 Fettes Row, Edinburgh EH3 6UU or The Royal Bank of Scotland plc, Registrar's Department, 16 Old Broad Street, London EC2N 1DL as soon as possible. In any event the form must arrive no later than 3pm on Friday, April 18th, 1986.
3. If you have accepted the Guinness Offer and now wish to withdraw, complete and return your withdrawal form. Again this must be completed and returned no later than 3pm on Friday, April 18th, 1986. Should you require assistance call the Argyll Helpline for advice.
4. Remember. Your Acceptance Form should arrive no later than 3pm on Friday, April 18th.


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ties in the fast growing UK markets. Please write with full background to:

The Maraging Divector
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Bridge Street


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iNDUSTRIAL PRODUCTS EXHIBTION the rigatig house, chathan


## - $\mathbf{E} 500,000$ AVAIIABLE






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## MAJOR SUPPLIER <br>  exanduss matra 



Astiir Hotels





[^2]Spacious Showrooms South Manchester

* Prime frectold location - main rosd site
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Reply to BOX A64

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| smop anc offices <br>  $1{ }^{2}$ For firtiter detife. |
| :---: |

# Argos to open superstores after profits rise by $\mathbf{4 7 \%}$ 




## BUSINESS TO BUSINESS

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| SHOWROOM AND STORAGE |
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| MOTIVATED WORKING PARTNER <br>  <br>  <br>  |
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## The world of commerce on the campus



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vorkforce of 46,000 is expected to reow by 10 per cent this

## It's definitely not microchips with everything at White Horse Business Technology Park



Thase are the people who nive West Writshire Holdings Linited. They also run West These are District Courncil, itself rien like a businuss, wion rades just about the bowesi in the corenty. They irvested in computer techrology for is oun operailom, compary - West Wiltshire Software - to sel isins of creacting jobs.



Limited (SWIRL), Bath University's own trading company and consuitancy ser
SWIRL's highly sophisticated analytical and chemical test service will be in operation on the Park in May. And businesses located at White Horse Park will also be able to plug into a wide spectrum of science, technology,
information and computer expertise on the University campus-only 20 minutes
away- West Wiltshire Holdings Limited has all the professional resources to help with any relocation or expansion project, and can provide all the necessary back-up fo exciting and profitable environment

And last, but far from least, space costs are dramatically lower than in many other areas.
Get all the facts. Contact Paula Carter on Trowbridge (02214) 63111 (Ext 165) to discuss your future plans and special needs.
Or write to her at Commil Offices, Bradley Road Trowbridge

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 Acomplete
analytical service
for industry at
White HorsePark

At your fingertips-the technical resources until now on
available to the largest multi-national companies.
available to the largest multi-national companies.

South Westemindustrial
 now offer industrialistsa Comprehensive andalytical service,
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nalytical Sevice will from next month be located on Whit Horse Business Technology Park in
West Wilthhire West Wiltshire.
The servic The sevice includes fast and materlals-gasese.liquids, metals oil water, food and food adddives
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fuorescence, atomic absorption.ion and gas chromatography There is (fortainss) infra red and ( $N$ ) spectrometers. HPLC. stereo-scan electronmicroscopess, plusa agreat deal of highty sophisticated Most forms of mechanical testing can alsobe caried out.
For full deteris contact
Mr Roy Forsey Chief Executive SWIRL Criversity or Bath
Claverton Downin Bath BA2 7AY. TelephoneBath (0225)63632


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## What will

Information Technology look like ten years from now?
At the Hewlett-Packard Laboratories in Bristol, were answering that question today

Hewloth-Packard Laboratories is the research arm of Hewlett-Paakarard, designers and manufactiriers of computters, computer systems, electronic teest and meiesurement instruments
and other bigh technology products.
Located in Bristol, the new Ressearch Centre comprises the firist corporate Laboratories to be stted awny from USA headquarters. It represents a further commitmenent to Hewlet-PPockards growth in Rurope, particulaply to its investment in the UK. The first research laboratoryj, Information Systams, is alresdy at work on a number of applications using knowiedg integrated office systeras.
Research has also started on network systems, paralial proeassing and secure data communication, which will form the nucleus of the second laboratory.
Together they will help to shape the future of
Information Teahnology.

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Law Report April 181986 House of Lords

## GLC post-abolition grants unlawful



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## CAR <br> BUYERS' GUIDE





[^3] Motoring by Clifford Webb

## PERSONAL COLUMNS

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RENTALS


RUGBY UNION
Lenihan takes over captaincy of Five Nations

By．David Finds；Rugbjo Corresporide





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## Gwydion can prove to be Cecil's trump card

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Today's course specialists






Dancing Brave in step for Guineas







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Success breeds success for Venables and Barcelona


RUGBY UNION
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WEDNESDAY'S FOOTBALL AND RUGBY RESULTS

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HORSE TRIALS

## Night Cap's early start pays off

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By David Powell
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## Bloom catches the

 eye at Hampstead
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Tour analysis: why Gower's men slumped in West Indies

## Rater England broken on Kingston pitch

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## Players


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battreries al generous discounss?

The BAR is she EEC's standard measure of tyre

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[^1]:    In addition Pensions Management (SWF) Limited attracted welf ver 100 new clients with new
    MORECOMPETITIVE CONTRACTS ${ }^{F}$ A new contract-Lifesaver Plan which is basically a low cost ifie insurance contract offering also the prospect of a retimm at the end af it term, of the total premiums piaid -was mutroduced in October In addition we have
    reviewed our terms for ordinary assurance contracts and introduced specially favourable terms for nou-smokers. These changes have. the Society firmly among the leading offices the Society firmly among the leading offices
    offering traditional savings and protection offering

    MORE INVESTMENT
    In 1985 the Society invested a total of 288 M of which 5157 M was in equities ( 568 M overseas), $£ 83 \mathrm{M}$ in fixed finterest securities and £48M in property.

    Our subsidiaries, Pensions Nanagement (SWF) Limited and Scattish Widows Unit Funds Limited also had active years with funds invested rising to $\$ 1,700 \mathrm{M}$ and $£ 259 \mathrm{M}$ respectively.

    ## BETTER BONUS

    Our Investment Reserves amount to $52 \%$ of the long term insurance funds. This represents very high proportion of reserves in relation to those of our leading competitors.

    No change has been made to the Society's

[^2]:    business for sale
    
    
    
    

[^3]:    Ap UYD
    UDD

